

A photograph of a home's interior, showing a hallway with a wooden floor and white walls. On the right, a staircase with white balusters and a dark wood handrail leads up. In the background, a dining area with a table and chairs is visible through an open doorway. A blue banner with white text is overlaid at the bottom center.

LONGFELLOW
DESIGN ■ BUILD

LONDO
PARIS
NEW

QUALITY CRAFTSMANSHIP

FINE ARCHITECTURAL DETAIL

COMFORTABLE ELEGANCE





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THE DESIGN-BUILD PROCESS

Longfellow embraces the design-build philosophy of providing homeowners with one point of contact for the life of the entire project.

Although we are happy to work with clients at any stage in the building process, we know that most successful, cost-efficient projects happen when homeowner, architect, designer and builder are working as a team from start to finish.

Design-build projects foster collaboration, teamwork and a more efficient process that reduces risk, cost and time to complete.

STAGES OF A DESIGN-BUILD PROJECT

- INITIAL CONSULTATION
- MEASUREMENTS & FEASIBILITY
- CONCEPTUAL DESIGN
- PRODUCT SELECTIONS
- BUDGET & CONSTRUCTION TIME-LINE
- FINAL DESIGN SCOPE & BUDGET
- DESIGN MATERIALS & FINISHES
- PRE-CONSTRUCTION MEETING
- CONSTRUCTION BEGINS



Longfellow architects use drone technology to determine the best window and 2nd-floor deck placement for this new home near Falmouth Harbor.

ARCHITECTURAL SERVICES

Longfellow architects are well-versed in a wide range of styles, materials, and challenges common to building a home in Cape Cod's coastal environment. Working with a Longfellow staff architect improves communication, coordination, and teamwork throughout all phases of a project.

After the plans are completed, in-house project architects become a valuable resource for project managers and builders, ensuring that the design is realized properly and that the homeowner is involved in each critical decision throughout the life of the project.

Longfellow Architects can also provide a wide variety of innovative resources and technology such as building information 4D modeling and the newest technology in 3D printing. These are valuable tools that help homeowners visualize project options when making structural design decisions.

ARCHITECTURAL SERVICES INCLUDE

- SITE ANALYSIS
- CONCEPTUAL & SCHEMATIC DESIGN
- KITCHEN & BATHROOM FLOOR PLANS
- PLANS FOR HOME ADDITIONS
- ENGINEERING & PERMITTING MANAGEMENT
- INTERIOR DESIGN

WHY USE A LONGFELLOW ARCHITECT?

- SINGLE POINT OF RESPONSIBILITY
- COST SAVINGS & COST CERTAINTY
- SPEED TO COMPLETION
- BETTER COMMUNICATION
- HIGHER OVERALL QUALITY
- INNOVATIVE 3D/4D MODELING



LONGFELLOW DESIGN SPECIALISTS

Longfellow's in-house design staff includes specialists in kitchen design bathroom design and interior design. They have a deep understanding of materials, finishes, fixtures and a proven ability to help you to articulate your vision and guide you thoughtfully through the design process.

Low on ego and high on good ideas, Longfellow's design specialists are personable professionals who will take the time to learn what is important to you and your family. They will offer up great ideas and leave you feeling fully prepared and confident that nothing has been overlooked before construction begins.



OUR DESIGN-BUILD TEAM INCLUDES

- ARCHITECTS
- CERTIFIED KITCHEN & BATH DESIGNERS
- INTERIOR DESIGNERS
- PROJECT MANAGERS
- MASTER CARPENTERS
- MASTER PLUMBERS
- MASTER ELECTRICIANS
- PAINTERS & TILE-SETTERS



NEW HOME CONSTRUCTION

With more than 20-years of building experience, our custom home program combines a collaborative design-build process with the talented designers, project managers, and craftsmen required to deliver a home customized to your unique lifestyle and location.

Our staff members are chosen equally for mastery of their trade, personal integrity, and common sense. We appreciate the unique challenge of

building a home that both stands up to our New England climate and caters to a New Englanders regard for efficiency, ingenuity, style, and conservation.

We know that every project presents a unique set of challenges. Whether it be design, engineering, permitting, or something else, we have the experience, resources and character to work through any challenge to the best resolution.





“Such a delight to work with.
Approachable, knowledgeable, friendly
and professional; they know their
business well and have wonderful
respect for their clients.”

KATHY. | HARWICH

CUSTOM KITCHEN DESIGN

Kitchens are often the center and focal point of a home. Longfellow's in-house kitchen design specialists can help you design and remodel your kitchen to reflect the taste and lifestyle of your family.

We can bring your exact vision to life, or we can take the lead and guide you through a proven design process with materials and options to explore. Our kitchen designers and craftsmen are passionate about creating beautiful, smart, timeless designs using the newest, most efficient materials, technologies, and trends.





“We were not fully aware of how incredible
a job they had done until we returned
home from Florida. (totally blown away)”

NORMAN | BOURNE, MA





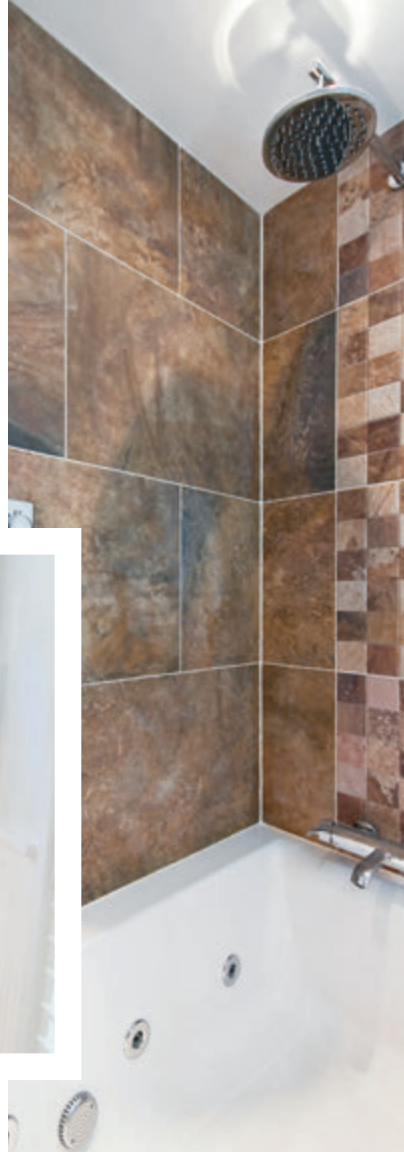


QUALITY CRAFTSMANSHIP



CUSTOM BATHROOM DESIGN

Our bathroom design specialists are masters at creating functional floor plans that maximize space and provide all the features necessary to match both purpose and style. From a relaxing spa-like retreat to an efficient, functional space organized to get your family ready for their day, we can create custom solutions with lots of innovative ideas specific to your home and lifestyle.





“Longfellow designed and built us a beautiful
modest home that could be featured
in Architectural Digest.”

WILLIAM B | FALMOUTH, MA





HOME RENOVATIONS & ADDITIONS

Families grow, priorities change ... Maybe you've got a new baby on the way or need more space to hang out with family and friends. Longfellow is masterful at working with your home's existing floor plan to better meet your families needs. Dormers, basements, attics, - We'll help you find space and offer up lots of ideas and recommendations that enhance your life and bring value to your home. Need to remove interior walls? Our framing crews can provide options for moving or removing load bearing structural walls.





“Creative, honest, and attentive to detail. Each member of the team felt like a true partner.”

PAULINE | MASHPEE, MA





COMMON HOME PROJECTS

- WINE CELLAR
- DECKS
- ROOF OR SIDING REPLACEMENT
- CLOSETS & BUILT-INS SHELVING
- HOME OFFICE
- OUTDOOR SHOWER
- GUEST ROOM
- IN-LAW APARTMENT
- FINISHED BASEMENT OR ATTIC
- FAMILY ROOM
- BARN, GARAGE OR WORKSHOP

“These are calm, cool people, not pushy or arrogant.
It really felt like a collaboration.”

VIRGINIA | MARSTONS MILLS



QUALITY CRAFTSMANSHIP

There is a Zen-like feeling of satisfaction and pride that comes with a project done thoughtfully, correctly, and reflecting your vision and personality.

Careful project planning, a collaborative design process, the use of best quality materials and skilled craftsmen who focus on the small details are what make the difference.

Longfellow Design Build's construction teams are customer focused, down-to-earth professionals who know how to deliver top results - And we wouldn't have it any other way.





CUSTOM CABINETRY & ARCHITECTURAL MILLWORK

Longfellow designs beautifully crafted cabinets, built-ins and hardwood organizational features created specifically for your home.

We created Longfellow Custom Cabinetry because we were disappointed with the quality and cost of custom cabinetry provided by the typical cabinet manufacturers used by most builders in our industry.

As builders, we appreciate the difference top quality custom millwork makes in a home. Longfellow Custom Cabinetry provides our clients with a highest quality cabinet option that withstands the test of time. All Longfellow Custom Cabinetry is built under our strict supervision by a quality-driven, American fine cabinet and furniture manufacturer.

Our in-house architects and designers will work with you to maximize the functionality of your space and provide smart custom details to suit your family's needs and personal style. From design to construction to final installation, we treat every custom cabinetry project with the care it deserves, and all work is guaranteed for life.



INTEGRATED MILLWORK BUILT FOR YOUR LIFESTYLE

- CABINETRY FOR KITCHEN & BATH
- WALL UNITS
- MEDIA CABINETRY
- FIREPLACE MANTELS
- WINDOW SEATS
- ARCHES & DOORS
- CLOSETS & DRESSING ROOMS
- ARCHITECTURAL DETAILS
- BUILT-IN DESKS
- WINE CELLARS





HANDCRAFTED CABINETRY FOR EVERY ROOM OF YOUR HOME

- 100% CUSTOMIZATION
- FURNITURE GRADE WOOD
- ENVIRONMENTALLY SOUND VARNISHES & STAINS
- SOLID WOOD DRAWERS
- CUSTOM STAIN MATCHING
- DOVETAIL JOINTS IN DRAWERS & CABINET BOXES
- SOFT-CLOSE HINGES
- LIFETIME WARRANTY



OPEN FLOOR PLANS





FINE ARCHITECTURAL DETAIL

“Without Longfellow’s guidance it
wouldn’t have been possible to get the
result that we wanted while keeping
to our budget”

LAUREN E. | N. FALMOUTH





A SAMPLE OF THE BRANDS WE REPRESENT

ROHL DEKTON LONGFELLOW
GROHE ANDERSEN NEST KOHLER
CERTAINTeed PELLA CAMBRIA
CAESARSTONE DAL TILE



THREE CAPE COD DESIGN SHOWROOMS

Our three Cape Cod design showrooms are located in Falmouth Osterville and Chatham. Here is where you meet with your project architects and designers, surrounded by the Cape's largest selection of top-quality materials, fixtures, finishes, tiles, flooring, countertops, knobs ... All for you to touch and compare. Walk-ins are always welcome to browse, however, if you would like personalized attention please call and make an appointment with one of our design specialists.



CHATHAM
578 MAIN STREET, 02633

508 945-1710



OSTERVILLE
367 MAIN STREET, 02540

774 255-1709



FALMOUTH
367 MAIN STREET, 02540

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Owner Mark Bogosian, Jeane Bogosian, Jack and Ryan.

THE LONGFELLOW STORY

The Bogosian family has been building quality custom homes for more than two decades. Locally focused, and native to Cape Cod, we understand the lifestyle, design sensibility and unique building challenges of our area.

Through the years, we've developed an in-house team of talented, responsible craftsmen and a reputation for being down-to-earth, smart and easy to work with.

We consider being chosen for your project a privilege, and at the end of the day what matters is that you are in love with the work we do for you.

IT ALL STARTS WITH A CONVERSATION

Whether you're mulling over a new home project or ready to go, give us a call to schedule an introduction call or a no obligation in-home consultation.

Our project managers, architects, and designers will answer all your questions and maybe even give a few ideas or words of advice.

Visit us online for more information about our company, including project photos, home-owner tips, and client recommendations.

longfellowdb.com

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